



Managing Director, Product

U.S. Based / Fully Remote

UATP is the low-cost payment network privately owned by the world's airlines. A modern payment system, UATP is the preferred form of payment for corporate travel in large international companies and small local companies worldwide.

Position Summary

As the Managing Director, Product, you will serve as a bridge between the business side and the technical side of UATP. You will be responsible for the evolution of DataStream, DataMine, and other UATP products to include setting the strategy, roadmap, and feature definition. Also, you will serve as a project manager for key initiatives both internal to the Technology team and across the organization. Based in the United States, this is a fully remote position that reports to the Chief Technology Officer.

Duties & Responsibilities

- Liaise with business units and customers (both internal and external) to document business requirements.
- Communicate requirements to the development team.
- Monitor and analyze market trends as they relate to technical payment solutions.
- Explore new ways of improving existing products.
- Define the release process and coordinate the activities required to bring the product to market.
- Scope and prioritize activities based on business and customer impact.
- Translate product strategy into detailed requirements and prototypes.
- Oversee the product life cycle and anticipate any problems.
- Clearly communicate vision and goals of existing and new products.
- Lead and participate in planning meetings and provide advice and guidance on direction of products.
- Demonstrate functionality of completed products to internal team members and other stakeholders.
- Manage key projects throughout the organization.
- Attend and participate in virtual and in-person meetings and industry events.
- Establish and maintain positive, respectful, and productive relationships with individuals inside and outside UATP.

Minimum Qualifications

- Bachelor's degree in business administration or related field.
- Five years of product management experience, preferably in a payments related industry.
- Three years' experience planning, implementing, and managing projects spanning multiple business functions, preferably related to information technology.

- PMP certification preferred.
- Strong organizational skills to plan, organize and schedule resources.
- Ability to understand the needs of customers and translate their needs into technical initiatives.
- Ability to set and define strategy.
- Ability to communicate technical information to technical and non-technical audiences, verbally and in writing.
- Proficiency in Microsoft Word, Excel, PowerPoint, and Project.
- Fluency in English.
- Ability to work on a highly collaborative, remote team in a home-based environment with minimal supervision.
- Ability and willingness to travel domestically and internationally up to 25% of the time. Trips may be overnight, week-long, and weekends.
- Eligibility to work in the United States and ability to provide appropriate documentation.

This job posting is intended to describe the general nature and level of work to be performed by the individual assigned to this position; it is not to be construed as an exhaustive list of all responsibilities, duties, and skills required. Staff may be required to perform duties outside of their normal responsibilities as needed.

For consideration, please send your resume to Human.Resources@uatp.com.

Visit our website at uatp.com.